Harbour Navigator

Growth orientated fiscal and monetary policy

Harbour Navigator 24/8/17

contactus@harbourasset.co.nz

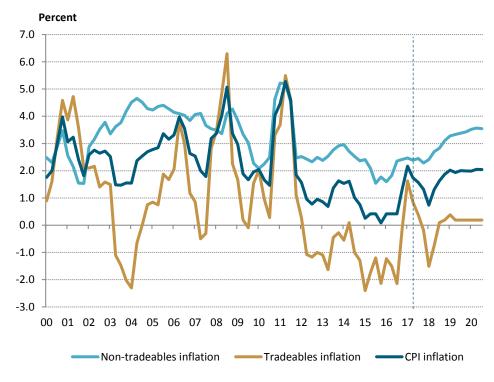
+64 4 460 8300

The Reserve Bank of New Zealand (RBNZ) is projecting 3-3.5% growth in coming years, partly driven by fiscal stimulus in the pipeline, and whether National or Labour form a government in September. A key implication of the recent *Monetary Policy Statement* is that, if the economy struggles to reach this growth rate, the Official Cash Rate (OCR) may have to be cut further to deliver the demand pressures required to hit the RBNZ's inflation target.

Each RBNZ Governor faces the challenges of their time: Don Brash battled to get inflation down to the RBNZ's original inflation target; while Alan Bollard navigated the economy and financial system through the GFC/Global Financial Crisis. Graeme Wheeler has faced the task of lifting inflation up to target in an environment of low global inflation – so-called 'lowflation'.

This is most clearly seen in the breakdown of annual Consumer Price Index (CPI) inflation between tradeables (influenced by global inflation, commodity prices and the exchange rate) and non-tradables inflation (influenced by domestic demand for services).

Chart 1. Tradeables and non-tradeables inflation - and RBNZ projections



Source: Bloomberg and RBNZ.

Over the past 30 years, tradeables inflation has typically been positive but volatile, given the sharp swings that can occur in commodity prices and the exchange rate. As these factors are out of the RBNZ's control, historically monetary policy makers have tended to ignore this volatility, and instead focus on influencing non-tradeables inflation. This is where monetary policy has an impact through the effect of interest rates on domestic demand.

However, over the past 5 years – almost the entire term of Graeme Wheeler – New Zealand has experienced a persistent deflationary force from tradeable goods. With tradeable goods dragging down overall total CPI inflation, inflation expectations have also become stuck at low levels, making the RBNZ's job of lifting CPI inflation back comfortably and sustainably to the 2% target more challenging.

Many commentators have raised their eyebrows at the RBNZ's 3-3.5% growth forecasts. But this is what is needed to raise non-tradeables inflation high enough to lift overall CPI inflation to target. This is evident in the RBNZ's projections for the output gap — with GDP growth running in excess of potential growth over the projection period. In other words, the plan is to have the domestic economy running hot.

Percent 3.0 2.5 Output gap **RBNZ** projection 2.0 1.5 1.0 0.5 0.0 -0.5 -1.0 -1.5 -2.0 -2.5 -3.0 $00 \ 01 \ 02 \ 03 \ 04 \ 05 \ 06 \ 07 \ 08 \ 09 \ 10 \ 11 \ 12 \ 13 \ 14 \ 15 \ 16 \ 17 \ 18 \ 19 \ 20$

Chart 2. NZ output gap

Source: Bloomberg and RBNZ.

Despite the scepticism of some economists, the RBNZ appear confident of their growth forecast.

Part of this is technical, with some catch up expected from negative surprises in Q4 and Q1. Part of the GDP growth forecast reflects strong population growth. And finally, part is fundamental, with the stimulus from National's Working for Families package announced in the May Budget. This latter effect adds around 1% to GDP, on the assumption that after the election (if other parties formed a government instead) they would at least match the size of this fiscal stimulus.

The big question is whether the NZ economy can grow at 3-3.5% in an environment where banks are tightening credit conditions, and the NZ dollar remains elevated so that overall monetary conditions are tighter than suggested by the OCR alone. Furthermore, the current economic expansion is now 8 years old, which by historic standards is quite mature, and when economic growth often tends to moderate rather than accelerate. An implication is that, all else equal, if GDP growth is only 2% over the coming period then the RBNZ may need to cut the OCR further to generate the domestic economic growth needed to lift inflation sustainably to target.

Since cutting the OCR to 1.75% in November 16, the RBNZ in Feb, May, and Aug '17 have illustrated a high threshold to not only change the OCR but to even signal a move in their OCR projections. The end of Graeme Wheeler's tenure complicates the picture. But fundamentally, policy makers at the RBNZ appear to be very comfortable to wait and see if the impact of delivering 0.75% of OCR cuts through 2016 has been enough.

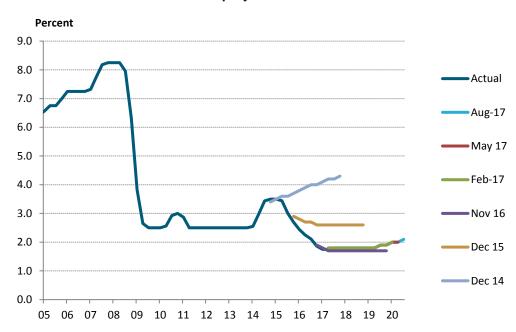


Chart 3. Official Cash Rate and RBNZ projections

Source: Bloomberg and RBNZ.

In our view, if the RBNZ move the OCR in the next 12 months, then it will most likely be downwards, to help this process of lifting core inflation to the target. If, instead, the OCR remains unchanged for the next 12 months, beyond that we believe the most likely move in the OCR would be upwards, as the amount of global spare capacity erodes and global inflation pressures finally emerge to arrest the deflation from tradeable goods. By then, we will be well into the terrain of the next RBNZ Governor's term.

Harbour Asset Management

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